

**Wanted: Business developer. A rare breed. Client savvy rainmaker and strategic thinker.**

## **BUSINESS DEVELOPMENT MANAGER**

5-7 years experience as a project manager, new business developer and sales manager extraordinaire. Client-facing sales manager in a design or creative services industry.

You are hungry to succeed and know you have what it takes. You are super-organised - a born communicator and rainmaker. You're that rare-breed – a natural born-sales person with ability to not only find and win new business but also understand brand strategy and communications.

And clients love you!

The candidate must be confident, an excellent networker with agency experience in Qatar. Arabic female preferred.

- Relevant marketing experience and sales acumen. Find the client and win the business. You're one of the very best - a super salesman.
- Exceptional project management skills, multi-tasking capabilities without letting details slip.
- Excellent presentation skills; articulate; comfortable with blue-chip clients at management level.
- Must understand brand strategy as it pertains to design.
- Ability to write strategic business proposals that are coherent, concise, intelligent.
- Must be able to sell. Develop a sales strategy based on qualified research and analysis of growth sectors to identify potential clients and motivated to deliver, again and again.
- **Arabic-speaking female preferred with agency experience in Doha**

The ideal candidate will be currently working within the advertising or design world as a business development manager/client manager or in a strongly similar sector where your consummate sales skills are both identifiable and demonstrated by strong results - i.e. you're a winner.

You will be exceptionally detail orientated and able to deal with all aspects of project and client management.

grow is an award winning, highly creative, brand-led, ambitious, yet straight-talking communications agency. Check out our website at <http://www.growqatar.com>

We're looking for an exceptional individual to complement our team.

Passionate about marketing and sales, business development strategy and of course winning that client, you will also understand what it takes to achieve brilliant design.

You're bright, ambitious and happy to work on multi-tasking, developing full communication strategies, across clearly defined sectors and clients.



We're looking for a hands-on, agency-experienced individual, already working in a similar environment and looking for a new challenge. Salary is dependent on experience.

You will report to the Managing Director. You will receive world-class training and support and a fast-track career progression. Arabic speaker would be preferred, but not mandatory.

**How much?** The position pays a **tax-free** salary plus a free ticket home once a year. A bonus is included as is end of service benefit, 28 calendar days holiday per year, free health insurance card. Salary review after 12 months.

**Action?** Send us a Word doc CV, a recent photo and a letter outlining specifically what you would bring to grow. Only interesting candidates will be contacted. Email to [grow@growqatar.com](mailto:grow@growqatar.com)

